

# COMPANY PROFILE



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**Company profile**

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**February, 2017**

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## Marcom Integrales De Sistemas

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**Manufacturing facilities**  
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## 1. INTRODUCTION

MARCOM INTEGRALES DE SISTEMAS, S.L. provides one stop full solutions for your trade and industry.

Depending on the size and field of your organization, we have different products and services to meet your requirements. We provide the optimum and customized solutions made for your organization.

MARCOM INTEGRALES DE SISTEMAS, S.L. began its business operation as a hardware and software manufacturer in February 2017.

MARCOM INTEGRALES DE SISTEMAS, S.L. is focusing exclusively in high quality and cost-effective hardware and software development and implementation of services. MARCOM INTEGRALES DE SISTEMAS, S.L. is currently doing business in Coastal and Port market, Navy market, Coast Guard market, Oil and Gas market, Marine market.

## 2. Marcom: YOUR RELIABLE PARTNER

The MARCOM INTEGRALES DE SISTEMAS, S.L. is committed to transparency, open communication and active engagement with the communities and stakeholders we serve.

The company have been founded by a group of professionals with more than 25years experience in maintenance, service, marketing of manufacturers, supply and sales of ship's and shore-based radio navigation and radio communication equipment.

The Company founders direct participated in creation from “zero stage” project for National VTS, project for port VTS, project for National system LRIT, project for NAVTEX base station and project for coastal GMDSS A1 and GMDSS A2 area of capital one of CIS country. There was completely developed and created business direction of Ship's radio electronic in one of well-known Russian Trade Company by MARCOM INTEGRALES DE SISTEMAS, S.L. Company founders. Nowadays we have formed team of high skill professionals, managers and engineers. Our team provides implementation of our projects on highest technical and commercial levels, starting in assistance from creation of Technical retechnical and commercial levels, starting in assistance from creation of Technical requirements specification and technical evaluation up to installation, balancing and commissioning with technical training of customer's engineers. The main direction of our activity is projects for implementation of shore-based equipment of radio communication for GMDSS systems.

### 3. OUR MISSION & VISION

**Our Mission** is to achieve the reputation of a quality, high standard, reliable solution in the Coastal and Port market, Navy market, Coast Guard market, Oil and Gas market and Marine market.

**Our Vision** is to achieve 100% customer satisfaction by delivering quality products and services at an affordable cost. We are growing and would always like to remain on the growing streak.

**Our keys for development:**

- Desire for Excellence
- Trust and confidence build-up
- Innovation
- Transparency
- Teamwork

**We believe in**

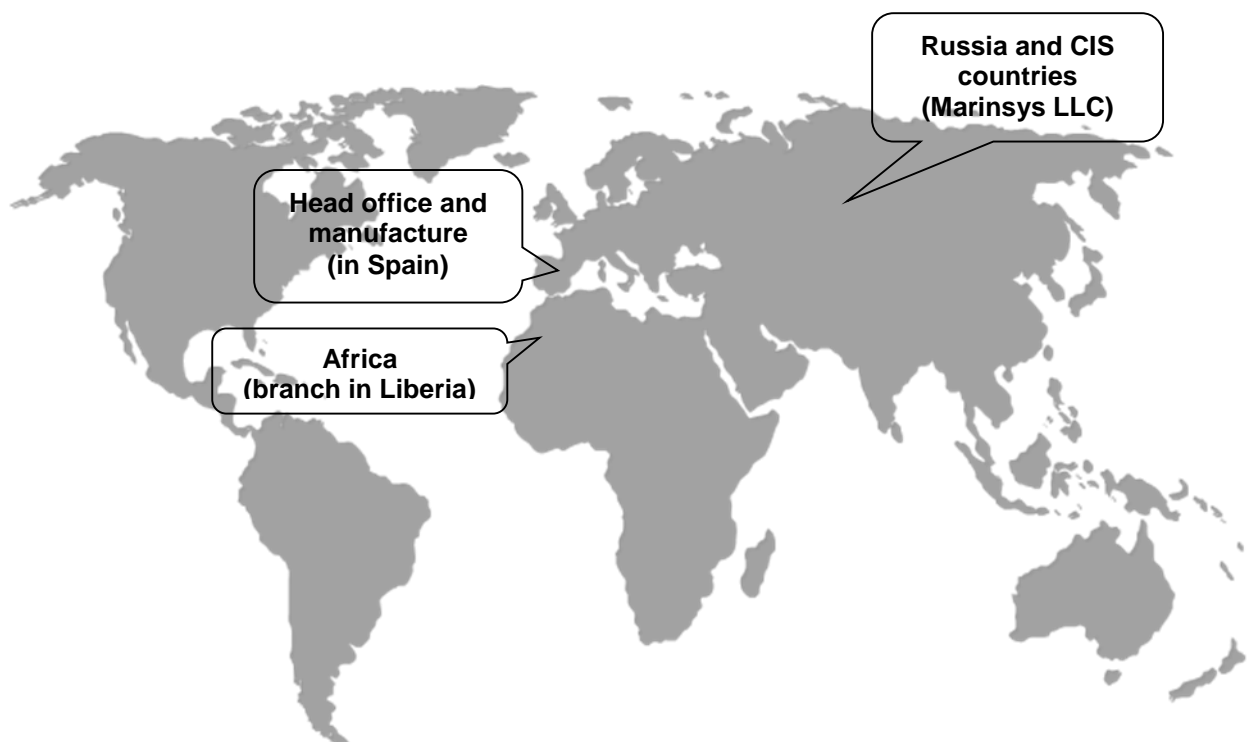
- Motivation
- Collective responsibility and leadership
- Professionalism and ethics
- Adding values to our client needs

## 4. OUR JOURNEY

2017	2017	2017	2017
Starting journey as Coastal GMDSS system manufacturer.	Starting journey as Coastal NAVTEX system manufacturer.	Starting journey as marine echo sounders, Doppler log manufacturer.	Starting journey as system integrator.
Received type approval certificate for coastal Marinsys-GMDSS system from Russian Maritime Administration	Received type approval certificate for coastal Marinsys-NAVTEX system from Russian Maritime Administration	Starting journey as air band transceivers manufacturer.	Starting journey as marine electronic inclinometer and weather station manufacturer.

## 5. OPERATIONS ABROAD

**Marcom** closely works for establishing business setup at world market. Targeted companies are jointly involved in providing various systems and solutions to different sectors and are considered as one of the fastest growing and leading solution provider company.



## 6. OUR INVOLVEMENT

### ■ HARDWARE AND SOFTWARE MANUFACTURING

We design and manufacturing coastal GMDSS and NAVTEX system, coast VHF transceivers, MF/HF transmitter, MF/HF receivers, air band transceivers, AIS solution, shipborne equipment and operator software for our systems.

### ■ NETWORK & INFRASTRUCTURE SERVICES

Growth in the Solution Integration (SI) services market is fueled by the need for seamless business processes across an organization's complete value chain of customers, partners, suppliers, and employees. Marcom's services enable clients to identify, develop, and implement the best-fit solutions which are equipped to meet their changing business requirements.

Marcom's Solution Integration services offer to:

- Site survey
- Project management
- Kick-off meeting with clients
- Installation Maintenance of equipment and software
- Factory acceptance test (FAT)
- Site acceptance test (SAT)
- Training of operators,
- Maintenance of equipment and software
- Minimize risks
- Maximize compatibility
- Maximize interoperability

### ■ HARDWARE SALES & SUPPORT SERVICES

We offer integrated coastal GMDSS system, integrated coastal NAVTEX system, coast VHF transceivers (50/100W with DSC function, Voice function & without DSC function), coastal MF/HF transmitters (1/2/5/10kW with DSC function, Voice function & without DSC function), coastal MF/HF receivers (with DSC function, Voice function & without DSC function), coastal NAVTEX transmitters (1/2/5kW), GMDSS operator software, Voice operator software, NAVTEX operator software, special server software computer accessories and services by sourcing from local market and from international market as well. Our team of experts is ready to serve you when you are worried due to lack of confidence in "commitment of service". You are hereby requested to call us for any kind of requirement of our equipment and services whatever and whenever you need.

## 7. PRODUCT AND SOLUTIONS OFFERINGS

### ■ COSTAL AND PORT SOLUTIONS

- Costal GMDSS system for sea area A1 & A2
- Costal NAVTEX system
- AIS solutions (for coastal & vessels)
- Coast VHF transceivers
- Costal MF/HF transmitters
- Coastal MF/HF receivers
- Air band transceivers
- VTMISS system
- Marinsys Air band system
- Micro Shelters solution for remote sites for coastal GMDSS & VTMISS solutions
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### ■ NAVY SOLUTIONS

- Coastal Radio Communication Solutions (VHF, MF/HF)
- Aero Radio Communication Solution (VHF/UHF)
- Vessel Tracking system
- AIS solutions (for coastal & vessels)
- Coast VHF transceivers
- Costal MF/HF transmitters
- Coastal MF/HF receiver
- Air band transceivers (VHF/UHF)
- Micro Shelters solution for remote sites

### ■ COAST GUARD SOLUTIONS

- Costal GMDSS system for sea area A1 & A2
- Costal NAVTEX system
- AIS solutions (for coastal & vessels)
- Coast VHF transceivers
- Costal MF/HF transmitters
- Coastal MF/HF receivers
- Air band transceivers (VHF/UHF)
- VTMISS system
- Marinsys Air band system (VHF/UHF)
- Micro Shelters solution for remote sites for coastal GMDSS & VTMISS solutions



## ■ OIL AND GAS SOLUTIONS

- Coastal Radio Communication Solutions (VHF, MF/HF)
- Aero Radio Communication Solution (VHF/UHF)
- Vessel Tracking system
- AIS solutions (for coastal & vessels)
- Coast VHF transceivers
- Coastal MF/HF transmitters
- Coastal MF/HF receiver
- Air band transceivers (VHF/UHF)
- Micro Shelters solution for remote sites

## ■ AERO SOLUTIONS

- VHF air band system (incl. transceivers 15/25/50W & Voice operator workstation)
- UHF air band system (incl. transceivers 15/25/50W & Voice operator workstation)
- Air band transceivers (VHF/UHF)

## ■ CIVIL MARINE MARKET

- Navigational echo sounders for marine and river navigation
- Doppler speed log
- Electronic inclinometer
- Weather station
- Repeaters / Slaves
- Tester / Simulators
- Fish Finders